



PRESTON MARINE SERVICES LTD. BROKERAGE AGREEMENT

BOAT NAME: _____ **ASKING PRICE: £** _____ **(inc Commission)**

VENDOR'S NAME: _____ **Contact Details:**

ADDRESS: _____ **Day:** _____

_____ **Evening:** _____

_____ **Mobile:** _____

Post Code: _____ **E Mail:** _____

The Vendor authorises Preston Marine Services Ltd ("The Broker") to offer for sale the following vessel:

BOAT DETAILS

PLEASE COMPLETE AS FULLY AS POSSIBLE THE ITEMS WHICH APPLY TO YOUR BOAT

Builder: _____ Class: _____ Year Built: _____ LOA _____ LWL: _____ Beam _____ Draft: _____ Displacement: _____	<p>Construction: GRP Wood Steel Aluminium Ferro</p> <p>Hull: Fin Bilge Long Keel Lifting Keel Multi-hull Catamaran</p> <p>Deep Vee Semi-Displacement Displacement</p> <p>Steering: Tiller or Wheel</p>
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SAILS/RIG Sloop Ketch Cutter Junk Other

Sails: Please list:

Type	Reefing System	Make	Age	
				Mainsail cover
				Sprayhood
				Dodgers
				Cockpit Canopy
				Storage Cover
				Lazy Jacks

<p>TRAILER: Make / Model _____ Last serviced _____</p> <p>Serviced by _____ Copy of service invoice supplied (Yes/No) No. Axles _____ Galvanised (Yes/No) Brakes? (Yes / No) UK spec. (Yes/No)</p>	<p style="text-align: center;">RECENT SURVEY HISTORY</p> <p>Has the boat been surveyed? Y / N If Yes, Date of Survey: ____ / ____ / ____ <i>It would be helpful if you could supply a copy for our files.</i></p>
<p>Engine: Shaft Drive <input type="checkbox"/> Outdrive <input type="checkbox"/> Saildrive <input type="checkbox"/> Outboard <input type="checkbox"/></p> <p>Diesel <input type="checkbox"/> Petrol <input type="checkbox"/> No. of Engines <input type="checkbox"/> No. of Cylinders <input type="checkbox"/></p> <p>Engine Builder: _____ Model: _____ H.P. _____ Age: _____ Engine Hours: _____ Last Serviced: _____ Fuel Capacity: _____ No. of Tanks: _____ Cruising Speed: _____ Maximum Speed: _____ Water Capacity _____ No. of Tanks _____</p>	<p style="text-align: center;"><u>ELECTRONICS / NAVIGATION EQUIPMENT</u></p> <p>Compass: _____ Sounder: _____ GPS: _____ VHF: _____ Log: _____ Auto Pilot: _____ Wind Instruments: _____ Radar: _____ Dinghy: _____ Liferaft: _____ Anchor: _____ Other Equipment: _____</p>
<p>OTHER IMPORTANT INFORMATION (Do not leave any of these blank)</p> <p>Date of Purchase: _____ Do you have a bill of sale? Yes/No Where has the vessel been kept since? _____ If No, Name & Address of Previous Owner: _____ EC Approved Yes/No/Exempt* _____ VAT PAID Yes/No/Exempt * _____ * Please supply supporting documents if answer other than "No" above.</p>	
<p>Accommodation: No. of Cabins: -</p> <p>No. Single Berths: _____ Sea Toilet/ Chemi Loo No. Double Berths: _____ Separate Heads Yes/No Water Heating Yes/No Cooker Grill/Oven Yes/No Shower Yes/No No. of Burners Fridge Yes/No</p>	<p>FINANCIAL DETAILS (Do not leave blank)</p> <p>Legal Owners (Yes/No): _____ Type & No. of Registration _____ Is the boat free of all encumbrances Y / N Is Finance Outstanding? Y / N If Yes Name of Lender _____</p>

I declare that the above description is a true representation of my boat and its circumstances and I agree to the brokerage terms, a copy of which I have received.

Signed _____ Print Name _____ Date _____

1. If the Broker introduces a prospective purchaser and a sale is completed to the purchaser, the Vendor agrees to pay commission on the final selling price at the rate of 8% + VAT or a minimum of £300 + VAT
2. The Vendor undertakes that the vessel will not be offered for sale at a lower asking price and agrees to notify the Broker if the boat is sold or otherwise disposed of and to advise the Broker of the name and address of the Buyer.
3. The Vendor shall indemnify the Broker in respect of any claims regarding the sale of the vessel. I understand that the contract of sale is between the Vendor and the Purchaser although all negotiations will be conducted through the broker.
4. I agree that if I sell my boat privately I will pay Preston Marina 1% +VAT, if the customer has been in contact with Preston Marina regarding the purchase, a full commission as per item 1 will be due. I will not sell my boat privately after the broker is in receipt of an 'Agreement to Purchase' document which is accompanied by an appropriate deposit
5. I understand that my vessel remains entirely at my own risk whilst berthed at Preston Marina and any berthing fees due will be deducted from the proceeds of the sale. I accept that my boat may be lifted and surveyed.
6. In the event that a vessel is accepted for brokerage and she is berthed elsewhere, then the terms of the agreement remain the same.

BROKERAGE ARRANGEMENTS

ADMINISTRATION FEE An administration fee of £50 will be made and must be paid for upon signing the 'Brokerage Agreement & Arrangements' form. This is refundable upon completion of the sale, and payment of full commission as agreed in clause 1

BERTHING: (IN ACCORDANCE WITH OUR CURRENT TERMS & CONDITIONS) – BOATS AFLOAT/YARD

The Vendor will be charged storage for the period of time that the boat is on the premises of Preston Marine Services Ltd. (PMS) whether on brokerage or otherwise. The rate charged while a boat is on brokerage will be based on the 12 months berthing rate. The storage charge will be calculated pro-rata from the date the boat was brought to Preston Marina to the date that the sale of the boat is completed and will be deducted from the sale proceeds.

Should the boat remain unsold at the end of a 12 month period then the Vendor will be issued with an invoice equivalent to the amount outstanding and this must be settled within one month. The Broker reserves the right, after the vessel has been on brokerage for 12 months, to remove the boat from brokerage. If the vessel is removed from brokerage and remains at the marina a berthing invoice will be issued or the vessel should be removed from the marina. If the vessel remains on brokerage a 'Brokerage Berthing Advice' note will be issued for another twelve months.

BOATS WITH OWN TRAILER – (FREE BERTHING OVER £5,000) (In accordance with our current Terms & Conditions)

Boats under 24' (7.3m) which are brought to the premises of PMS solely on a suitable trailer appropriate for the boat and upon which it will be displayed, which is included in the sale and is listed at an asking price agreed with the broker in excess of £5,000 may be accepted for brokerage for a period of up to six months with no storage charge (unless withdrawn from sale) at the discretion of Preston Marine Services Ltd. (PMS) and subject to available space. An invoice from a reputable trailer engineer for a comprehensive service of the trailer conducted within 6 months prior to placing the boat and trailer on brokerage with us must be on file and included with the boat's documentation and a copy supplied to the Broker. If no such invoice is available then a reputable trailer engineer must be engaged by the Vendor within 24 hours of placing the boat and trailer on our brokerage to conduct a comprehensive service of the trailer and a copy of the subsequent invoice be supplied to the Broker. Should the boat remain unsold at the end of this 'free' period then the Vendor will have the choice of removing the boat from brokerage and the premises of PMS, or leaving the boat on brokerage and being charged berthing for the period of time the vessel spends on the premises of PMS subsequently. Other craft may be considered for this arrangement but only at the discretion of PMS. If the boat is removed from brokerage but remains on the premises of PMS, berthing will be invoiced to the individual named in this agreement (formerly the Vendor) in accordance with the published rates of PMS. Please note, PMS does not describe any trailer included with a boat on brokerage as a road legal trailer.

HUSBANDRY

All vessels placed on brokerage must be in clean & tidy condition. Should the vessel be in a standard of cleanliness and presentation which in the opinion of the Broker, is unsuitable for placing on brokerage, then the Broker can arrange, on the instructions of the vendor, an initial clean and market preparation for which a charge will be made at a pre-agreed rate. Similarly it is the Vendor's responsibility to maintain the presentation of the boat while it remains on brokerage with us.

VENDOR _____ PRINT _____ Date _____

BROKER _____ PRINT _____ Date _____

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